

TECHNOLOGY SPONSOR FINANCE

CUSTOM SOLUTIONS TO MEET YOUR GROWTH OBJECTIVES

Tap into the knowledge of a team of seasoned professionals with significant resident expertise in the technology vertical. Get one-on-one guidance from a dedicated lending team that understands the nuances of sponsor-backed transactions. Put the strength and stability of Capital One Bank® to work for you with flexible loan structures tailored to help you meet all your objectives.

Why Capital One Bank

With \$127.4 billion in deposits, Capital One Bank is well positioned to meet the needs of a wide array of technology providers. And since we know every business is different, our experienced Technology Sponsor Finance team will work closely with you to meet your financing needs – from financing working capital requirements to platform acquisitions, and everything in between.

Preferred Business Models

- ERP/Application Software
- Infrastructure Software
- Healthcare Technology
- Financial Technology
- Communications Infrastructure
- Transaction and Payment Processing

Transaction Types

- Leveraged Buyouts
- Bolt-On Acquisitions
- Recapitalizations
- Growth Capital

Financing Options

We focus on providing financing to support sponsor-led buyouts and recapitalizations of companies with \$10 million to \$75 million in EBITDA. Our resident expertise and capitalization means that we have the knowledge and means to provide financing solutions to both small and large enterprises alike.

Loans and Structures

Our typical hold sizes can range from \$25 to \$35 million. However, we have the ability to underwrite larger facilities with commensurate holds, as appropriate. Our loan structures include:

- Senior Secured Financing
- Senior Stretch Financing
- Unitranche Facilities (First-Out Tranche)

Borrower Profile

- Domiciled Domestically
- Market Leader/Compelling Market Positioning
- Differentiated Business Model
- Recurring and/or High Visibility Revenue Model
- Diversified Revenue Base
- High Free Cash Flow Generation
- Experienced Management
- Tier 1 Private Equity Sponsorship

Capital One Bank by the Numbers

- Industry-focused lending experts
- A top 10 U.S. bank based on loans and deposits
- Approximately \$127 billion in US deposits
- Approximately \$130 billion loan portfolio
- 43 million customer accounts nationwide
- Competitive cost of capital

Dedicated to the Technology Sponsor Market

Take advantage of what only years of experience can deliver – comprehensive industry knowledge, consistent guidance, and seamless end-to-end execution from a team of professionals dedicated to the technology vertical.

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